



The County of El Dorado

Chief Administrative Office
Gayle Erbe-Hamlin, Chief Administrative Officer

Procurement & Contracts Division
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February 1, 2010

To: All Interested Firms

Re: Request for Qualifications and Statement of Interest #10-918-031
Evidence Based Home Visitation Services

The following question regarding the subject RFQ was received by the stated deadline of January 29, 2010. Below is the question and answer that the County has deemed appropriate and relevant with respect to the scope of services.

Question: Section III - "Staffing requirements"

In the RFQ it states that qualifications should include a minimum requirement of two years of college and a minimum of two years experience in home visitation services.

Our home visitor has over 7 years of experience conducting home visits and 15 years experience providing case management through our agency; however, does not have two years of college education. Staff has received training in home visits through *Strategies* and our agency uses an Evidence Based Parenting and prevention program called *Nurturing Parenting*.

Before the distribution of PSSF and CAPIT funds were changed, the County funded our agency to provide home visits with these funds in previous years; however, with these guidelines it makes us ineligible to apply for these funds now.

Can there be an exception, clarification, change in definition, or something that will allow us to apply?

Answer: The two-year college requirement only holds true if it is a requirement of the model chosen by the Respondent. More precisely:

The RFQ states, "Qualifications should include a minimum requirement of two years of college and a minimum of two years experience in home visitation services with training in models similar to the models suggested above." Therefore, if the requirements of the model of the evidence-based home visitation program chosen by the Respondent include a minimum of two years of college, then the Respondent must abide by the model's requirements in order to ensure the Respondent is capable of providing services consistent with the model. If the Respondent's chosen model does not require two years of college, then it is not a requirement of the RFQ.

Thank you for your participation.

Gayle Erbe-Hamlin
Purchasing Agent